

Powering a Changing World.

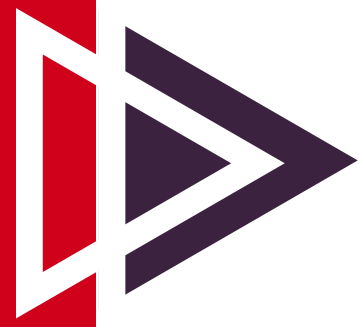
The world around us is changing.

Innovative new approaches are transforming how electrical products empower Canadians at home, work and play.

Electro-Federation Canada (EFC) supports a thriving industry of electrical manufacturers, distributors and agents who design, develop, distribute and install electrical products that impact everything from the electrical grid, to intelligent buildings, smart homes, industrial automation and the electrification of transportation, heating and more!

EFC provides this member community with essential programs and services to help them grow, lead and compete in the Canadian marketplace.
Learn more at electrofed.com

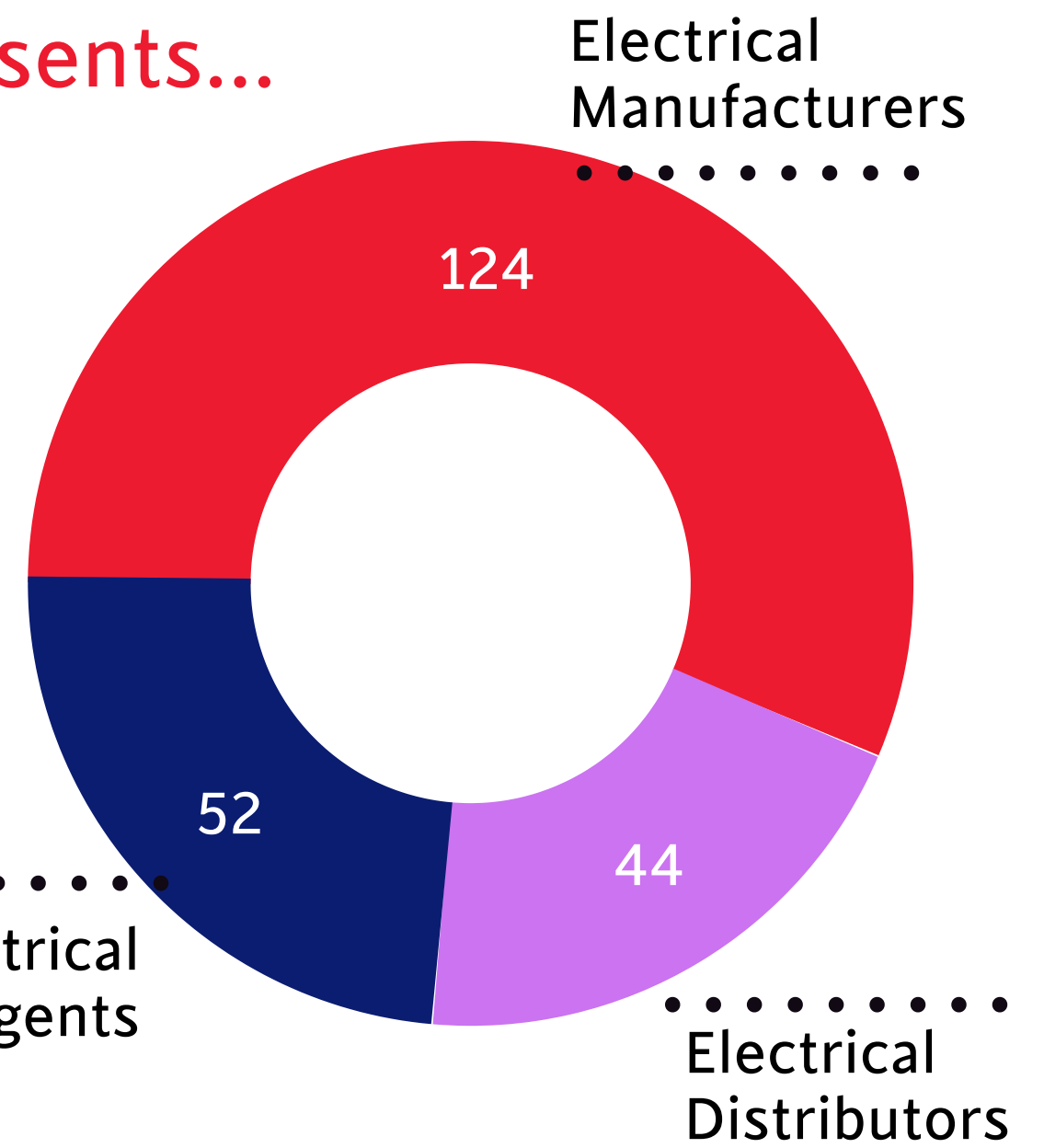
Explore EFC's Footprint in the Canadian Electrical Market



EFC Represents...

220

Member Companies



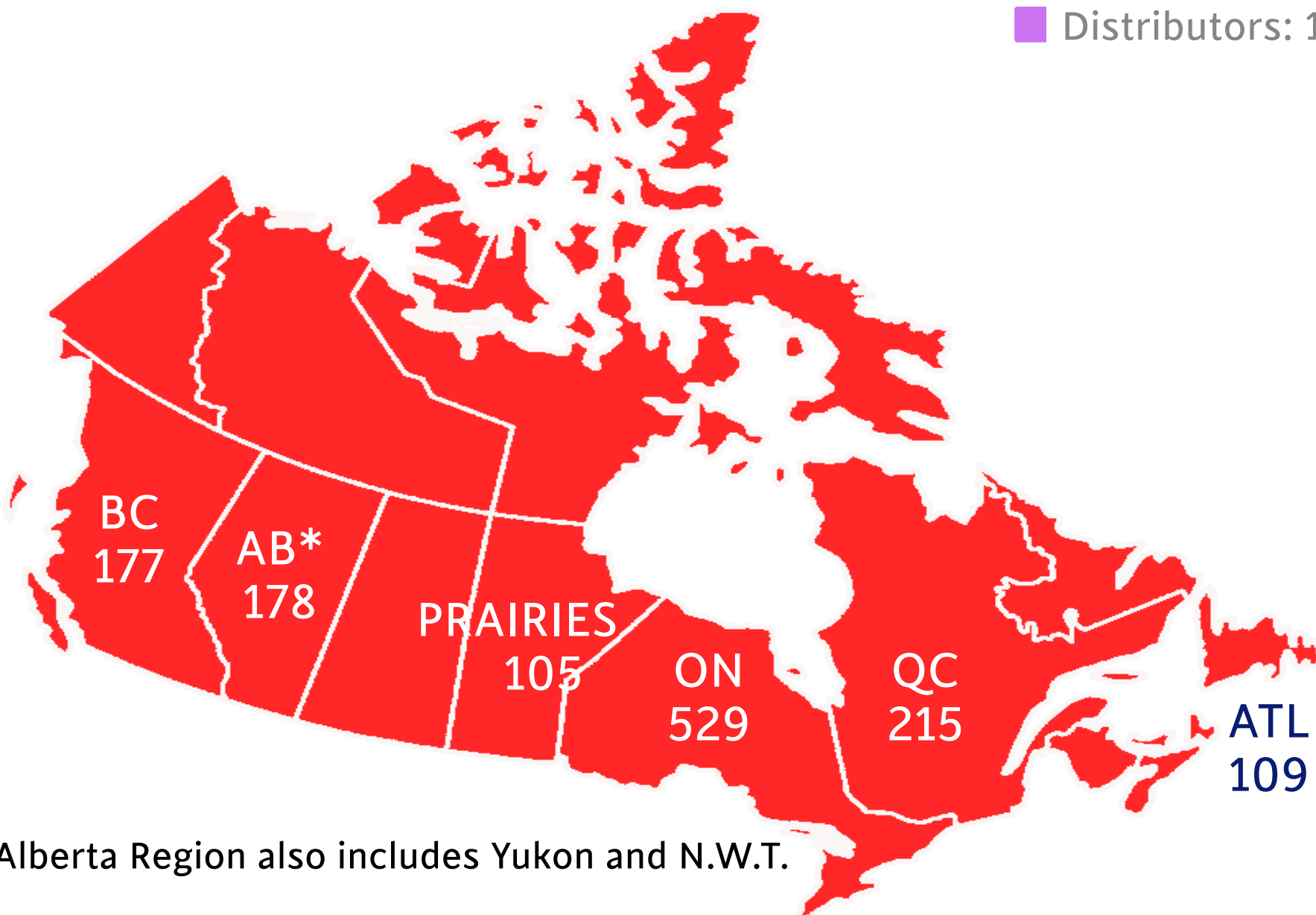
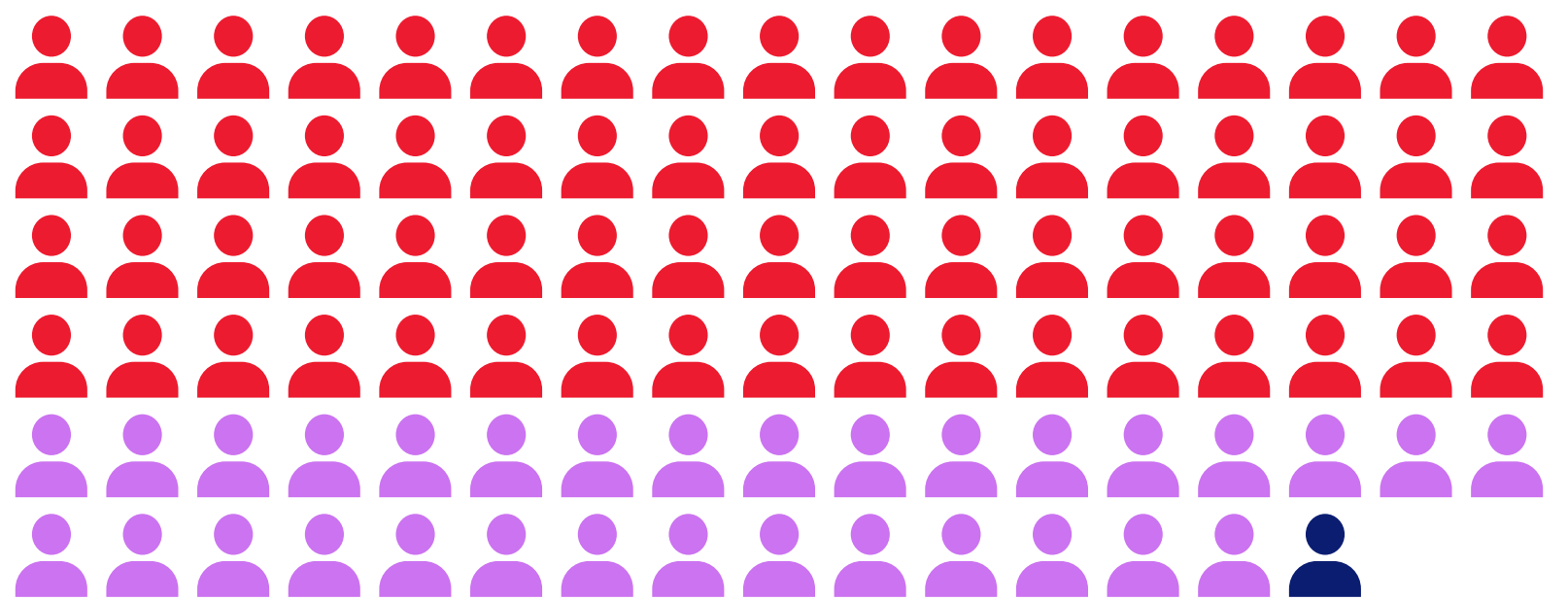
Electrical Manufacturers: brand owners and manufacturers of electrical products (wire & cable, lighting, transformers, automation, etc.)

Electrical Manufacturers' Agents: professional sales organizations that sell a basket of electrical products on behalf of manufacturers

Electrical Distributors: market and distribute electrical products to customers and end users in the channel

42,000+

Member Employees in Canada



* Alberta Region also includes Yukon and N.W.T.



1,300+

Locations from Coast-to-Coast

The above data represents current EFC members only, and does not include an estimate for the non-member portion of the market.

See page two to view EFC's membership listing or visit: electrofed.com/members

2019 EFC Members

Manufacturers

3M Canada Company	Flextherm	Peerless Electric Co. Ltd.
ABB Inc.	FLIR Systems Canada Limited	Phoenix Contact Ltd.
Baldor Electric Canada Inc., a Member of the ABB Group	Fluke Electronics Canada LP	Pilz Automation Safety Canada LP
ABB Installation Products Ltd.	Current, Powered by GE	Pioneer Transformers Ltd.
Acuity Brands	GE Lighting	Plusrite Lighting Canada
AddÉnergie	Glen Dimplex Americas	Powerline Products Inc.
Anamet Canada Inc.	Greenlee Textron Inc, a Division of Emerson	Precision Multiple Controls Inc.
Ariel Technology	Hammond Manufacturing Co. Ltd.	Premise, LED Inc.
Arlington Industries, Inc.	Hammond Power Solutions Inc.	Priority Wire & Cable Inc.
Atkore	Hellermann Tyton Canada	Prysmian Group
Columbia MBF	Helukabel Canada Inc.	PTI Transformers
Beghelli Canada Inc.	Hubbell Canada	RAB Design Lighting Inc.
Bel Products Inc.	Hydel Enterprises Inc, Division of Circa Enterprises Inc	Rex Power Magnetics
BJ Take Inc.	Ideal Industries (Canada), Corp.	Rittal Systems Ltd.
Bosch Rexroth Canada	IlSCO of Canada Limited	Robertson Inc.
Brady Canada	iLLUMA-Drive Inc.	Rockwell Automation Canada Inc.
Britech Corp.	Intermatic Canada ULC	SATCO Products Inc.
BRK Canada	IPEX Electrical Inc.	S&C Electric Canada Ltd.
Broan-NuTone Canada, Inc.	Klein Tools, Inc.	Schneider Electric Canada Inc.
Brother International Corp (Canada) Ltd.	LAPP Canada Inc.	Séche-Mains Comac Hand Dryers
Cam Tran Co. Ltd.	Legrand Canada	Service Wire Company
Carlo Gavazzi (Canada) Inc.	Wattstopper	SEW-Eurodrive Co. of Canada Ltd.
Controlab Inc.	LEDVANCE Ltd.	Shawcor
Convectair – NMT Inc.	Leviton Canada	Signify Canada Ltd.
Cree Canada	Liteline Corporation	Siemens Canada Limited
Danfoss Drives (Vacon)	Lovato Electric Corp.	SICK Ltd.
Delta Star Transformers Inc.	Lutron Electronics Co., Inc.	Southwire Company
Delta Transformer Inc.	Magic Lite Ltd.	Coleman Cable, Inc.
Domtech Inc.	Marcus Transformer of Canada LTD.	Sprecher + Schuh
Dura-Line Canada	MERSEN Canada Toronto Inc.	Stanpro Lighting Systems Inc.
Eaton Industries (Canada) Company	Metalumen Manufacturing Inc.	Standard Products Inc.
Eaton - B-Line Division	Mitsubishi Electric Automation Inc.	Stelpro Design Inc.
Eaton - Bussman Division	Molex Canada Limited	Superior Flexible Conduits Inc.
Eaton - Cooper Industries (Electrical) Inc.	NAPCO Royal Pipe & Fittings	SurgePure Canada Inc.
Eaton - Crouse-Hinds Division	Nesco Inc.	Technical Consumer Products Inc.
Eaton - Lighting Division	Nexans Canada Inc.	Techspan Industries Inc.
Eaton - Power Quality Division	Nexleds Limited	Fusetek
Eaton - Power Systems Division	Nidec	Teco-Westinghouse Motors Inc.
Eaton - Residential & Wiring Devices Division	Northern Cables Inc.	Toshiba International Corp.
Ecopower LED Inc.	Northern Transformers Corporation	Transmag Energie
Eglo Canada	NSi Industries, LLC	Universal Lighting Technologies
EiKO Global, LLC (Canada)	nVent	Viscor, Inc.
Electra	nVent Electric PLC	WAGO Canada Inc
Electro Cables Inc.	nVent Hoffman	Warmup Inc.
Emerson Canada	nVent Thermal Management	Weco Electrical Connectors
Appleton Group Canada, Ltd.	Omron Canada Inc.	Weidmuller Canada
EGS Easy Heat Inc.	OSRAM Ltd.	Wheatland Tube Company
EXM Manufacturing Ltd.	Ouellet Canada Inc.	Wieland Electric Inc.
Federal Signal Corporation	Panduit Canada	Yaskawa Canada Inc.
Festo Inc.		

Distributors

Alliance Electrical Supply Inc.	Gerrie Electric Wholesale Limited	Robertson Electric Wholesale (2008) Ltd.
Anixter Canada Inc.	Bramtor Electric Supply Co. Ltd.	Espo Electric Supply
Aztec Electrical Supply Inc.	Harwell Electric Supply	Rogers Electrical Wholesale Ltd.
B.A. Robinson Co. Ltd. Sescolite Lighting	House of Electrical Supplies Ltd.	Sonepar Canada
Bartle & Gibson Co. Ltd.	Ideal Supply Inc.	Dixon Electric, Div. of Sonepar Canada
BJ Electric Supplies Ltd.	Independent Electric Supply Inc.	Gescan, Div. of Sonepar Canada
Cesco Electrical Supply Ltd.	Industrial Electric Wire and Cable Co.	Lumen, Div. of Sonepar Canada Inc.
City Electric Supply	J.W. Bird & Company Limited	MGM Electric Limited, Div. of Sonepar Canada
Daltco Electric & Supply (1979) Ltd.	Longtest Inc.	Sesco, Div. of Sonepar Canada
Deschênes & Fils Ltée	McLoughlan Supplies Limited	Texcan, Div. of Sonepar Canada
Dubo Électrique Ltée.	Mercury Lighting	Supreme Lighting & Electric Supply Ltd.
E.B. Horsman & Son	National Cable Specialists	Vaughan Electrical Supply
E.C.S. Electrical Cable Supply Ltd.	North American Lighting Products Inc.	WESCO Distribution Canada LP
Eddy Group Limited	Omni Cable Corporation	Brews Supply Ltd.
Electrical Wholesalers (Calgary) Ltd.	O'Neil Electric Supply Limited	EECOL Electric
Electrical Wholesalers (Edmonton) Ltd.	Oscan Electrical Supplies Ltd.	Hazmasters
Electrimat Ltée.	Paul Wolf Lighting & Electric Supply Ltd.	LaPrairie Inc.
Electrozad Supply Company Limited	PROAX Technologies Ltd.	Trydor
Franklin Empire Inc.	Rexel Canada Electrical Inc.	Western Equipment Limited
FuturPlus (Division of Cathelle Inc.)	Rexel - Atlantic Division	
Graybar Canada	Nedco	
Harris & Roome Supply Limited	Westburne	

Reps

Adanac Sales Inc.	Elec-Tech Sales Ltd.	MGB Agent Manufacturier Inc.
Agence Béliveau-Turmel & Associés	ElectraSpec Inc.	Munden Enterprises Ltd.
Agence AMR	Electrical Sales Network	Next Sales & Marketing Inc.
Agence For-Trem	ElectriXwest Agencies Ltd.	Northwinds Corporation
Agence Ricard	Focus Electrical Sales Inc.	Powerco Canada Inc.
Alliance Marketing Ltd.	GB Agencies Ltd.	Promellis Inc.
Brockway Enterprises	Heritage Sales and Marketing	Reptech Enterprises Limited
Brodwell Industrial Sales Ltd.	Hi-Tech Sales (1989) Limited	Roney Marketing Ltd.
C.S.A. Enterprises Limited	Humelec Associates Limited	RWM Enterprises Ltd.
Cascadia Sales Inc.	Intralec Electrical Products Ltd.	S&D Lighting Group
Catalyst Sales & Marketing	ISTED Technical Sales (1999) Partnership	Solutions A. Leblanc - DBA Theovine
Collins Sales & Associates	Jebco Agencies	Technirep Mktg. Inc.
Contact Delage Inc.	K.M. Roberts & Associates Ltd.	Titan Marketing Solutions
D.A.D. Sales	Ken Watt & Associates Inc.	The Next Step
Desdowd Inc.	L.T. Marketing Inc.	TMC Sales
E.L.P. Marketing Limited	Lande Associates Inc.	Upper Canada Industries
Edge Electrical Marketing Inc.	Laplante et Associés	Vigilant Technical Sales
		WLS Sales Management Inc.

Affiliates

CSA Group	MEC Rewards
Datalliance	Plug 'n Drive
Electrical Business	TUV SUD
Kerrwil Publications Limited	Underwriters' Laboratories of Canada
Jigsaw Systems, Inc.	Veolia Environmental Services

Distributor Marketing Groups

Affiliated Distributors
IMARK Canada Marketing Inc.
Spectra Marketing Group