

## **2020 Membership Application**

### Criteria (all segments must cover these 6 criteria)

The EFC by-laws are binding upon all members, and it is the member's responsibility to become fully acquainted with them.

- 1. sells to the Canadian market primary through business to business and
- 2. must be in business for at least two (2) years prior to becoming a member and
- 3. has employees on its payroll, residing and working in Canada and
- 4. has as two existing member EFC member Official Representatives sponsors and
- 5. is willing to participate in EFC's statistical programs in complete confidence.
- 6. does not knowingly support grey market and counterfeit activity
- \*Please note that under special circumstances the EFC Board of Directors may grant special exception to the above qualifications.
- \*\*For the Board of Directors and the CEMRA Board, provide credible and effective oversight and make decisions on the associations objectives without personal or commercial bias.

#### Distributor

A distributor is considered to be a wholesaler for electrical, electronic, factory and building automation and datacom products. As hereinafter defined, may become a member of Electro-Federation Canada, with the approval of the Board of Directors of Electro-Federation Canada.

To be qualified, a distributor must be a business entity in which:

#### **Qualifications:**

- owns, maintains and warehouses a stock of electrical products, the net value of which is not less than two hundred thousand dollars (\$200,000) located in Canada, not including any consigned stock and
- maintains a selling organization trained to promote, specify and quote on sales, and to handle all phases of service to customers, including delivery, billing, expediting and after-sales support and
- 3. extends credit to buyers.

### Rep

A rep is considered, if engaged in the electrical, electronic, factory and building automation and datacom industry as an independent manufacturers' sales representative. As hereinafter defined, may become a member of Electro-Federation Canada, with the input of the CEMRA Board and the Board of Directors of Electro-Federation Canada.

To be qualified, a rep must be a business entity in which:

#### **Qualifications:**

- represents at least two electrical manufacturers, and maintains a Canadian office and personnel separate and apart from, and independent of, any such manufacturers and
- follows the EFC By-laws and it is the member's responsibility to become fully acquainted with them.

### Manufacturer

A manufacturer is recognized to be a producer of electrical, electronic and related products. As hereinafter defined, may become a member of Electro-Federation Canada, with the approval of the Board of Directors of Electro-Federation Canada.

To be qualified, a manufacturer must be a business entity in which:

#### **Qualifications:**

- which is a brand owner of electrical/electronic and related products, certified for sale in Canada and
- with full accountability for brand including, but not limited to warranty, regulatory approval and intellectual property.



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### **APPLICATION FOR MEMBERSHIP (PRIVATE & CONFIDENTIAL)**

Manufacturers' Representative

We hereby make application for membership in Electro-Federation Canada as a (Please check off one):

**Distributor** 

Please see the definitions for membership and categories on first page.

Manufacturer

Compan	y Name:				Define (	Company C	Ownership	Structure:		anadian B be provid		
Official F	Representat	ive:			Title:				# Emp	loyees in	Canada	
Address	:								City:			
Postal C	ode:				Phone:				Fax:			
Email:					Website	<b>:</b> :			Broch	u have a C ure/Annua e attach)	Corporate al Report?	
Please e	xplain reas	on(s) for r	nembersl	nip:					(Fleas	e attacii)		
Corporat	te Sponsor	#1										
Compan	y Name:				Phone I	Number:			E-mai	:		
Contact	Name:				Phone I	Number:			E-mail	:		
Corporat	te Sponsor	#2										
Compan	y Name:				Phone I	Number:			E-mail	:		
Contact	Name:				Phone I	Number:			E-mail	l:		
For Manufacturer and Distributor Application: please indicate sales volume (\$millions) for all of Canada - select one On receipt of application, EFC will provide the annual EFC member dues cost.												
Sales	Under 6	Under	Under	Under	Under	Under	Under	Under	Under	Under	Under	Over

**# of Employees** 2 or less 3 to 6 7 to 9 10 or more

20

10

Range

40

30

For Manufacturers' Reps Application, please select the number of employees in Canada:

50

75

125

180

250

500

500



### Initial here

# **2020 Membership Application**

We accept and agree to abide by the Constitution and By-Laws of the Federation as they now exist and as they may be hereafter amended. I have read the requirements of membership and my company meets and agrees to the requirements. I acknowledge that this application is subject to the review and approval by the EFC Board of Directors. By signing this application, I am consenting to receiving corporate information from EFC including, but not limited to, information updates, surveys, and information about events. I may withdraw consent at any time, subject to legal or contractual restrictions and reasonable notice. To access EFC's Privacy Policy please visit <a href="http://www.electrofed.com/privacy-statement/">http://www.electrofed.com/privacy-statement/</a>. I have obtained approval from two EFC members sponsoring my application.

Signature of Authorized Officer:	
Print Name:	
Title:	Date:

### 4. Product Section Membership:

EFC Manufacturing members can apply to join a Product section.

The product sections bring together member companies to collaborate and shape the respective business environment. Section programs are product specific and services may include:

- Industry support and influence on the development and maintenance of Codes and Standards.
- Liaison and advocacy with Standards Development Organizations, Regulators and Governments.
- Statistical and Market share reports.
- Industry lead marketing initiatives.

Applications are subject to approval by the existing Section Members and require an additional product section fee.

Please review the list of sections and only initial the section(s) where your company produces product and would potentially like to participate.

Initial here	Section Name:	Section Description:				
	Distribution Equipment	comprised of companies involved with circuit breakers, panel boards, load centres, meter centres, surge protective devices, safety switches, switch boards, switch gear and fuses				
	Electric Heat	comprised of companies involved with electric heating equipment such as electric space heaters, floor heating and furnaces				
	Industrial Control	comprised of companies involved with a wide range of automation control products, enclosures, including motor controllers, programmable controllers, variable speed drives, relays and timers, motion control, safety products and engineered products.				
	Lighting	comprised of companies involved with lamps, luminaires, ballasts, emergency lighting, lighting controls and smart lighting products including connected systems.				



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Initial here	Section Name:	Section Description:				
	Motors & Generator	comprised of companies involved with all motor and generator products for all horsepower categories,				
	Dry Type Transformer	comprised of companies involved with all dry type transformers				
	Distribution Transformer	comprised of companies manufacturing liquid-filled distribution transformers.				
	Power Transformer	comprised of companies manufacturing power transformers and current or voltage instrument transformers of various classes.				
	Wire & Cable	comprised of companies involved with a wide range of electrical wiring and cabling products, including communication, coaxial, electronic, fibre optic and power cables, which includes building wire				
	Wiring Supplies	comprised of companies involved with wiring devices, hazardous location products, conduit, fittings, outlet boxes and enclosures as well as, electrician supplies and tools				
	Electric Vehicle Systems	comprised of companies involved in EV Charging Stations in the area of standards and regulations in the space of EV systems.				

## For completion by Electro-Federation Canada:

**Annual Member Dues** 

Industry Product Section Cost(s) (if applicable)

**Total Annual Cost + HST**