

# Future Price Fields in IDEA Connector



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It is not uncommon for manufacturers to realign products to new class codes and/or new price groups, before a major price update. Price change/update files can be a source of frustration for distributors when a manufacturer 'suddenly' makes these reassignments, as the SKUs no longer line up with existing discount codes. IDEA recommends that manufacturers give advance notice of the change by populating the 'Future Price Group Code' fields (up to 3 available) with their new codes and with the date when changes will become effective in the 'Future Effective Date' field. This advance notice gives distributors time to build the 'bridge' between an item's current discount code (price group) and the new discount code, to maintain item price history in their business system.

IDEA suggests that the manufacturer load these changes (or any price updates) at least 30 days in advance of an upcoming price change and use the IDEA Connector Messaging System to announce the updates to their distributors.

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