

Criteria General (all segments must cover these 5 criteria)

The EFC by-laws are binding upon all members, and it is the member's responsibility to become fully acquainted with them.

- 1. sells to the Canadian market primary through business to business and
- 2. must be in business for at least two (2) years prior to becoming a member and
- 3. has employees on its payroll, residing and working in Canada and
- 4. has as two existing member EFC member Official Representatives sponsors and
- 5. does not knowingly support grey market and counterfeit activity

Please note that under special circumstances the EFC Board of Directors may grant a special exception to the above qualifications. For the Board of Directors and the CEMRA Board, provide credible and effective oversight and make decisions on the association's objectives without personal or commercial bias.

Distributor	Manufacturers' Rep	Manufacturer	Field Services
A distributor is considered to be a wholesaler for electrical, electronic, factory and building automation and datacom products. As hereinafter defined, may become a member of Electro-Federation Canada, with the approval of the Board of Directors of Electro-Federation Canada.	A rep is considered, if engaged in the electrical, electronic, factory and building automation and datacom industry as an independent manufacturers' sales representative. As hereinafter defined, may become a member of Electro- Federation Canada, with the input of the CEMRA Board and the Board of Directors of Electro-Federation Canada.	A manufacturer is recognized to be a producer of electrical, electronic and related products. This includes automation industrial solutions from collaborate robots, supporting the integration of electrical control panels and components for production equipment. As hereinafter defined, may become a member of Electro-Federation Canada, with the approval of the Board of Directors of Electro-Federation Canada.	Companies who provide proximity service, power system studies, lifecycle maintenance and modernization of new and existing electrical and automation infrastructure



Distributor	Manufacturers' Rep	Manufacturer	Field Services	
To be qualified, a distributor must be a business entity in which:	To be qualified, a rep must be a business entity in which:	To be qualified, a manufacturer must be a business entity in which:	To be qualified, a field services company must be a business entity in which:	
Qualifications:	Qualifications:	Qualifications:	Qualifications:	
 owns, maintains and warehouses a stock of electrical products, the net value of which is not less than two hundred thousand dollars (\$200,000) located in Canada, not including any consigned stock and maintains a selling organization trained to promote, specify and quote on sales, and to handle all phases of service to customers, including delivery, billing, expediting and after-sales support and extends credit to buyers. 	 personnel separate and apart from, and independent of, any such manufacturers and 2. follows the EFC By-laws 	 which is a brand owner of electrical/electronic and related products, certified for sale in Canada and with full accountability for brand including, but not limited to warranty, regulatory approval and intellectual property. 	 maintains a Canadian presence with a field service team that works at end user sites, with the ability to provide contracting or sub- contracting services in one or more areas of the electrical equipment lifecycle and automation infrastructure and performs consultive studies, installation, commissioning and maintenance of existing and new electrical infrastructure. 	



APPLICATION FOR MEMBERSHIP (PRIVATE & CONFIDENTIAL)

We hereby make application for membership in Electro-Federation Canada as a (Please check off one):

Manufacturer	Distributor	Manufacturers' Representative	Field Service			
Please see the definitions	Please see the definitions for membership and categories on first page.					
Company Name:		Define Company Ownership Structure:	# of Canadian Branches (list to be provided later)			
Official Representative:		Title:	# Employees in Canada			
Address:			City:			
Postal Code:		Phone:				
Email:		Website:	Do you have a Corporate Brochure/Annual Report? (Please attach)			
Please explain reason(s)	for membership:					
Corporate Sponsor #1						
Company Name:		Phone Number:	E-mail:			
Contact Name:		Phone Number:	E-mail:			
Corporate Sponsor #2						
Company Name:		Phone Number:	E-mail:			
Contact Name:		Phone Number:	E-mail:			

For Manufacturer and Distributor Application: please indicate sales volume (\$millions) for all of Canada - select one: On receipt of application, EFC will provide the annual EFC member dues cost.

Sales	Under 6	Under	Over									
Range		10	20	30	40	50	75	125	180	250	500	500

For Manufacturers' Reps Application, please select the number of employees in Canada:

# of Employees	2 or less	3 to 6	7 to 9	10 or more
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Initial here

We accept and agree to abide by the Constitution and By-Laws of the Federation as they now exist and as they may be hereafter amended. I have read the requirements of membership and my company meets and agrees to the requirements. I acknowledge that this application is subject to the review and approval by the EFC Board of Directors. By signing this application, I am consenting to receiving corporate information from EFC including, but not limited to, information updates, surveys, and information about events. I may withdraw consent at any time, subject to legal or contractual restrictions and reasonable notice. *To access EFC's Privacy Policy please visit <u>http://www.electrofed.com/privacy-statement/</u>. I have obtained approval from two EFC members sponsoring my application.*

Signature of Authorized Officer:

Print Name:

Title:

Date:

Business Section Membership:

Manufacturers may qualify to participate in EFC's Business Sections. Participation is based upon their products falling within the scope of the specific section and approval by the section membership. There is a cost above EFC annual membership dues for participation. The Business Sections bring together like member companies to collaborate and shape the business environment. Section programs are product specific and services may include.

- Development and maintenance of codes and standards
- Advocacy for your company before federal or provincial governments
- Statistical and Market share reports.
- Industry lead marketing initiatives.

Please review the list of sections and initial the section(s) where your company would potentially like to participate.

Initial	Section Name:	Comprised of companies involved in:
here	Distribution Equipment	Safety switches, load centres, meter centres, ground fault interrupters, panel boards, switchboards, enclosed rotary-type disconnects, surge protector devices, metal clad / metal enclosed switchgears, 5kV & over, power capacitors, power circuit breakers, weatherproof and indoor power breakers, fuses.
	Electric Vehicle Systems	Level 1/2/3 chargers, and vehicle connectors. Vehicle connector does not include the inlet on the vehicle.
	Enclosures	Electrical enclosure (empty) for industrial and Commercial use.
	Field Service	Industry players who, through mutualized efforts, provide proximity service, preventive maintenance, and modernization of the existing electrical infrastructure to ensure safe and reliable energy management that operates efficiently with minimal downtime.



Initial here	Section Name:	Comprised of companies involved in:
	Industrial Control	Standard products – including pushbuttons, switches, contactors, starters, sensors, etc., engineered products, relays, terminal blocks, motion controls, safety products, ethernet switches Automation products including: HMI hardware & software, nano, micro, small, large, safety controllers, industrial PCs, inputs/outputs Variable speed drives - Standard AC drive controls, 600V max, all horse powers, Adjustable frequency medium voltage drives up to 15,000 HP
	Lighting	Lamps, luminaires, ballasts, emergency lighting and lighting controls
	Motors & Generators	AC, three phase, squirrel cage induction motors sold as an integral part of motor driven apparatus. Includes all NEMA frame motors
	Dry Type Transformers	Includes all single and three phase Dry Type Transformers, all kVA
	Power & Distribution Transformers	Liquid-filled Power Transformers 3,001 kVA and larger, single and three phase, with and without load tap changing Liquid-filled distribution transformers up through 3,000 kVA. Includes single and three phase, pad-mount & pole-mount transformers
	Wire and Cable	Wide range of electrical wiring and cabling products, including communication, coaxial, electronic, fibre optic and power cables, which includes building wire
	Wiring Supplies	Wiring devices, hazardous location products, conduit, fittings, outlet boxes and enclosures as well as, electrician supplies and tools

For completion by Electro-Federation Canada:

Annual Member Dues

Industry Product Section Cost(s) (if applicable)

Total Annual Cost