

POWERING A CHANGING WORLD

The world around us is changing.

Innovative new approaches are transforming how electrical products empower Canadians at home, work and play. Electro-Federation Canada (EFC) supports a thriving industry of electrical manufacturers, distributors, agents and field service who design, develop, distribute and install electrical and automation products that impact everything from the electrical grid, to intelligent buildings, smart homes, industrial automation and the electrification of transportation, heating and more!

EFC provides this member community with essential programs and services to help them grow, lead and compete in the Canadian marketplace.

Learn more at electrofed.com

EFC's Footprint in the Canadian Electrical Market

120

ELECTRICAL MANUFACTURERS

Brand owners and manufacturers of electrical products (wire & cable, lighting, transformers, automation, etc.)



17

Other Member Types

Affiliates, Certification Bodies, Distributor Marketing Groups and Field Service organizations who develop standards, regulate, test, service and install electrical and automation products to support partner channels

53

ELECTRICAL MANUFACTURERS' REPS

Professional sales organizations that sell a basket of electrical products on behalf of manufacturers

41

ELECTRICAL & AUTOMATION DISTRIBUTORS

Market and distribute electrical and automation products to customers and end users in the channel

43,000+

Member Employees in Canada



Manufacturing
28,826



Distribution
14,529



Reps
470

1,400+

LOCATIONS FROM COAST-TO-COAST

B.C.	Alberta*	Prairies	Ontario	Quebec	Atlantic
204	192	107	547	267	124



* Includes Yukon and N.W.T.

The above data represents current EFC members only, and does not include an estimate for the non-member portion of the market.

To view EFC's membership listing, please visit: electrofed.com/members

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