

Networking for Success – A Dale Carnegie Approach

Duration: (2hr)

What This Workshop Is About

Unlock the power of networking to drive personal and professional success with proven strategies from Dale Carnegie. In today's fast-paced, ever-changing business landscape, who you know—and how you connect—can be the key to solving problems, seizing opportunities, and staying ahead. This interactive workshop will equip you with practical tools and a fresh mindset to build meaningful relationships, amplify your influence, and create value for yourself and your organization. Whether you're looking to expand your career, strengthen your team, or grow your business, this session will show you how to turn connections into results.

Benefits for Participants

Boost Your Career: Learn how to build a network that opens doors to new opportunities, resources, and support—faster than you thought possible.

Solve Problems Effectively: Discover techniques to tap into collective wisdom and find answers quickly in a dynamic world.

Enhance Influence: Develop the social and leadership skills organizations crave to engage others and drive results.

Create Opportunities: Gain the confidence and strategies to craft your own path, even beyond traditional job roles.

Add Value: Master the art of giving first to build lasting, impactful relationships that benefit you and your network.

Organizational Edge: Bring back insights to help your team innovate, compete, and thrive in any market.

Agenda:

1. Opening Connection (15 minutes)

A warm welcome and a quick dive into why networking is your secret weapon for success.

2. The Power of People (20 minutes)

Explore a game-changing perspective on how to see and connect with others—and why it matters more than ever.

3. Tools to Thrive (30 minutes)

Get hands-on with simple, effective strategies to start, grow, and maintain a network that works for you.

4. Break (10 minutes)

Stretch, refresh, and chat—practice what you're learning in real time.

5. Winning Together (30 minutes)

Uncover how to align your networking efforts with what organizations need most, and turn relationships into real wins.

6. Your Next Steps (15 minutes)

Wrap up with a personal action plan to put your new skills into motion, plus a sneak peek at ongoing support through the Dale Carnegie Success Network.

