

POWERING A CHANGING WORLD

The world around us is changing.

Innovative new approaches are transforming how electrical products empower Canadians at home, work and play. Electro-Federation Canada (EFC) supports a thriving industry of electrical manufacturers, distributors, agents and field service who design, develop, distribute and install electrical and automation products that impact everything from the electrical grid, to intelligent buildings, smart homes, industrial automation and the electrification of transportation, heating and more!

EFC provides this member community with essential programs and services to help them grow, lead and compete in the Canadian marketplace.

Learn more at electrofed.com

**EFC's Footprint
in the Canadian
Electrical
Market**

112

**ELECTRICAL
MANUFACTURERS**

**Brand owners and
manufacturers of
electrical products
(wire & cable,
lighting,
transformers,
automation, etc.)**



24

**Other
Member Types**

**Affiliates,
Certification Bodies,
Distributor
Marketing Groups
and Field Service**
organizations who
develop standards,
regulate, test,
service and install
electrical and
automation products
to support partner
channels

65

**ELECTRICAL
MANUFACTURERS'
REPS**

**Professional sales
organizations** that
sell a basket of
electrical products
on behalf of
manufacturers

48

**ELECTRICAL
& AUTOMATION
DISTRIBUTORS**

**Market and
distribute** electrical
and automation
products to
customers and end
users in the channel

44,000+

**Member Employees
in Canada**



Manufacturing

27,916



Distribution

15,421



Reps

799

1,400+

**LOCATIONS FROM
COAST-TO-COAST**

B.C.

198

Alberta*

179

Prairies

112

Ontario

587

Quebec

259

Atlantic

129



* Includes Yukon and N.W.T.