



This Week's Top Story | September 4, 2026

SCHOLARSHIP 2026 WINNERS

Celebrating the 2026 EFC Scholarship Recipients

Electro-Federation Canada is proud to recognize the recipients of the 2026 EFC Scholarship Program, awarding more than \$160,000 in scholarships to post-secondary students pursuing their education and future careers.

Supported by EFC member companies, the Scholarship Program connects students with Canada's electrical and automation industry while providing meaningful financial support for their studies. This year's recipients represent a range of disciplines and career paths, reflecting the breadth of opportunities available across the industry.

For more than three decades, the EFC Scholarship Program has awarded more than \$2.5 million in member-supported scholarships to over 800 students, helping introduce new talent to the industry and build connections with the companies shaping its future.

Congratulations to all the 2026 scholarship recipients and thank you to the EFC member companies whose continued support makes this program possible.

[Meet the 2026 Scholarship Recipients](#) | [Learn more about the EFC Scholarship Program and participating sponsors](#)

Industry News

EFC's Day of Giving Returns October 5 – We're getting ready to build something meaningful. On October 5, the EFC Day of Giving returns in support of Habitat for Humanity Canada. This year is especially significant as we celebrate 15 years of partnership dedicated to helping families access safe, affordable housing across Canada. [Visit EFC's Habitat Charity Page](#) | [View the LinkedIn post](#)

Strengthen Annual Planning with EFC Best Practices – Annual planning is an important opportunity for agency reps and manufacturers to align on expectations, responsibilities and priorities for the year ahead. EFC's Annual Planning Between Agency Reps and Manufacturers best-practice document provides a practical framework to support these discussions and maintain alignment throughout the year. Download the best practice to reference during your annual planning process. [View PDF](#) | [View all EFC Best Practices](#)

NEW: Women's Network Atlantic Wellness Workshop, "Boundaries, Mindset & Happiness" | October 1 – Join the Atlantic Women's Network for an interactive, in-person workshop with ICF Certified Life Coach Melissa Pike as she returns to present on a relevant topic that focuses on building the habits, boundaries, and resilience needed to perform well over time—personally and professionally. This event will take place at Graybar's Dartmouth, NS office. Complimentary registration. [Register now](#)

Ontario Haul for Hope Charity Event | September 12 – Support our Ontario Region Chair, Randy Maharaj and 11 EFC members as they take on Hope Air's Haul for Hope, pulling a 67,000 lb aircraft 100 meters to raise funds for Canadians who need to travel long distances for medical care. Your support helps Hope Air provide flights, accommodations, meals and transportation to patients in need. Every donation brings someone one step closer to the care they need. Please use [this link](#) to donate if you are interested in supporting this worthy cause.

YPN Ontario: Toronto Blue Jays Game | September 15 – Ontario YPN is heading to the ballpark! Join fellow YPN members (40 and under) at Rogers Centre as the Toronto Blue Jays take on the Detroit Tigers. Connect with peers from across the industry before first pitch, then settle in for an evening of Blue Jays baseball as the season winds down. [Register now](#)

EFC's Economic Forecast | September 17 – Join EFC on September 17 for the 2026 Economic Forecast, a live virtual webinar featuring Maureen Farrow, President of Economap Inc. and Donald Leavens, Ph.D., SVP & Chief Economist at NEMA. Whether you're planning budgets, forecasting performance, or setting strategic priorities, this webinar will provide timely insights to help you prepare for what's ahead. [Register today](#) to reserve your spot and gain the insights needed to navigate an evolving economy.

YPN Atlantic GROW Webinar, "Smarter Selling with AI: Practical Strategies for a More Efficient Sales Process" | September 29, 1 PM EST – Join Kelsey Bond, Electric Avenue, for this practical session that will explore simple ways sales professionals can use AI to reduce administrative work, improve everyday processes, and create more time for meaningful customer conversations. This virtual program will be delivered via Microsoft Teams. Complimentary registration. [Register now](#)

Quebec Economic Forecast 2026 | September 30 – EFC Quebec invites you to hear from John Parisella, author, speaker, and political analyst, who will present his analysis on Quebec's economic forecast and the key issues to watch. The event will take place at Société 18, in Mont Royal. [Register now](#)

Desdowd Announces New Representation in Quebec and Ottawa Region – [Read more](#)

Salex Announces Two Appointments – [View the LinkedIn post](#)

National Electrical Manufacturers Association (NEMA) Turns 100 – [View the LinkedIn post](#)

Manufacturers Can Only Withstand Supply Chain Disruptions for Three Weeks, Survey Says – [Read more](#)

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The Hidden Cost of Fragmented Post-Award Workflows for Distributors and Their Customers – [Read more](#)

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One Account Is a Signal. The Real Opportunity Is Across the Enterprise. Customer sales data can reveal changing buying patterns, product gaps and growth opportunities. Looking across accounts can uncover broader trends and opportunities that may otherwise go unnoticed. [Read more](#)